

Luis Orlando Pérez Gutiérrez

Partner

Luis Orlando is a Partner at BFT Legal and heads the Business, Financial and Energy practice areas. He has extensive experience advising clients on acquisition and project transactions, financial services and other matters related to business, corporate financing, general corporate, and energy.

He advises international banking and financing institutions and domestic and international corporate debtors on cross-border credit transactions, syndicated loans, and project financing, as well as structuring of all types of security packages.

Luis Orlando has advised several domestic and foreign clients, mainly in external audits in financial matters, development of financial activities such as the issuance of credit and prepaid cards, the management of cardholder accounts and their relationship with national and international clearing houses, and their incursion in Mexico as Financial Technology Institutions under the recent Mexican Fintech Law.

He has advised several domestic and foreign clients on energy matters in Mexico, representing them for their entry into the Wholesale Electricity Market, as generators, suppliers, brokers, and end users. He has collaborated in the most important associations for the development and promotion of the energy sector in the State of Nuevo León.

As a corporate lawyer, Luis Orlando has supported numerous foreign companies to start their operations in Mexico and the incorporation of their Mexican subsidiaries, the acquisition of real estate and advising them on their day-to-day operations. In the same way, he has supported plenty of family-owned businesses in their institutionalization processes, achieving their orderly growth for the continuance of the business and in their succession planning.

Luis Orlando was appointed for seven years as president of the Business Financial Legal Committee and Financial Legal Committee at the Mexican Institute of Finance Executives, A.C., Monterrey Chapter.

In the academic field, he has taught the subject of Stock Market Law and the subject of Financial Institutions at the Universidad Regiomontana for the degree in finance and frequently participates as a guest teacher at the Instituto Tecnológico y de Estudios Superiores de Monterrey, Campus Monterrey, Universidad de Monterrey and at the Facultad Libre de Derecho de Monterrey.

Luis Orlando is a Spanish native speaker and is fluent in English, has good knowledge of Italian and notions of French.



Practice Areas

- Corporate and M&A
- Finance and Technology
- Energy

Credentials

Law Degree.

Instituto Tecnológico y de Estudios Superiores de Monterrey, Monterrey, Nuevo León, Mexico (2005).

Specialty Degree in Energy Law. Universidad de Monterrey, Monterrey, N.L. México (2019).

Master in Business Law. Universidad Regiomontana, Monterrey, N.L., Mexico (2007).

Contact

☎ (+52) 813384-5639

📞 (+52) 813183-6171

✉ lperez@bftlegal.com

📍 Av. Lázaro Cárdenas 2224 int. 201
Zona Loma Larga Oriente, 66266
San Pedro Garza García, N.L.